Across the country, 478 businesses reported a total loss of $153,355,067, averaging $320,827 per business.

### BridgeUSA Program Survey

Absence of Crucial International Exchange Visitors Devastates Seasonal Businesses Across the United States

From September 13 to October 15, 2021, the Alliance for International Exchange surveyed 665 seasonal businesses and summer camps nationwide, of which 72% are small businesses.

**SUMMER WORK TRAVEL PARTICIPANTS**

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
<th>Decrease from 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>108,303</td>
<td>4,952</td>
<td>39,647</td>
<td>63% ↓</td>
</tr>
<tr>
<td>Iowa</td>
<td>507</td>
<td>49</td>
<td>206</td>
<td>59% ↓</td>
</tr>
</tbody>
</table>

*Data source the U.S. Department of State, J-1 Visa Exchange Visitor Program.

- **ECONOMIC IMPACT** -

60% Of Businesses Lost Revenue

20% Of Seasonal Positions Unfilled

3 in 5 Shortened their season/hours or closed business locations

90% Did not meet peak staffing needs without J-1 Visa Exchange Visitors

87% Reported staff burnout

82% Reported lower quality of customer service or longer customer wait times

*Data source the U.S. Department of State, J-1 Visa Exchange Visitor Program.*
- PUBLIC DIPLOMACY IMPACT -

Lack of J-1 Visa Exchange Visitors hamstrings U.S. public diplomacy goals by taking away a key positive U.S. experience from tomorrow's international leaders, and preventing them from engaging with their American host communities.

Host employers across America agree or strongly agree that Summer Work Travel and Camp Counselor participants:

- **95%**
  Enable U.S. based staff to gain a better understanding of other cultures

- **97%**
  Contribute to a positive culture in the workplace

- **92%**
  Make the community more sensitive to other cultures

“Seasonal staffing issues almost destroyed our business. We had to reduce hours of operation and the stress it put on the handful of employees we had was tremendous.”

- **Restaurant in Kitty Hawk, NC**

“Owner and wife working 90 hour weeks for 4 months with no days off. Staff is working 55 hours per week. Forced to cut hours of operation. Forced to reduce the variety of products. Everyone is burned out.”

- **Candy Store in Rehoboth Beach, DE**

“Due to the staffing shortage, we were unable to even open our doors to our campers this summer. Due to being a nonprofit, we rely on having our summer camp to bring in most of our funds. So, without having camp we have been impacted severely financially.”

- **Summer Camp in Sherrill, IA**

“Participants enrich our resort year after year with a combination of enthusiasm and culture. They introduce our chefs to international cuisine, which in turn is shared with our guests and staff.”

- **Ski Resort in Park City, UT**

“We provide services for individuals with disabilities. Summer camps provide a vacation for our campers in an accommodating and accepting environment. We are not able to provide these services without our international team members.“

- **Summer Camp in De Moines, IA**

“The greatest impact can be seen in the lasting relationships that our staff has come to cherish. This program opens doors for J-1 students to experience cultural exchange but it also opens doors for American workers to establish relationships all around the world.”

- **Amusement Park in Keystone, SD**